

2007 Annual Meeting

C E L E B R A T I N G

1957 - 2007

5 0 Y E A R S

-Keynote Speaker-



"I would like to congratulate the Montrose Economic Development Corporation for its outstanding economic development efforts over the last 50 years. Your accomplishments serve not only as a benefit to Montrose, but to the state as a whole.

My goal is to strengthen economic development efforts statewide. The grass-roots endeavors such as those by MEDC will help accomplish that goal."

**The Honorable Bill Ritter
Governor of the State of Colorado**



50th Anniversary Meeting

February 20, 2007
Montrose Pavilion

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50th Anniversary Meeting

February 20, 2007
Montrose Pavilion

- | | |
|--|--|
| 1. Welcome and Call to Order (6:00pm)
-Secretary Verifies Quorum
-Call for Ballots
-Appointment of Committee to Count Ballots | Ron Courtney |
| 2. Mayor's Remarks | Mayor Noelle Hagan |
| 3. Invocation | John Overholser |
| 4. Recognition of Guests | Ron Courtney |
| 5. Financial Report | Bruce Panter |
| 6. Introduce Teacher of the Year: Jeffra Walters | Dennis Devor
Montrose Education Foundation |
| 7. School to Career Matching Grant Challenge | Dave Fullerton
Mike Gordon / AI Head |
| 8. President's Awards | Sandy Head |
| 9. Recognition of Outgoing Board Members | Sandy Head |
| 10. Announcement of 2007 Board | Ron Courtney |
| 11. 50 Years in Review | Sandy Head |
| 12. Keynote Address | The Honorable Bill Ritter,
Governor of the State of
Colorado |
| 13. Gift Presentation to Governor Ritter | Sandy Head |
| 14. Adjournment | |



Our Mission

The Montrose Economic Development Corporation (MEDC) is a non-profit organization governed by a volunteer Board of Directors, comprised of community business members and elected officials. Our organization represents the communities of Montrose, Olathe, Nucla, Naturita, and Montrose County. Operating funds are provided by MEDC memberships from businesses, local government, and individuals, who are united in their support of the future economic strength and diversity of our community.

Montrose Economic Development Corporation's focus areas include; Retention/Expansion of Existing Companies; Attraction of Targeted Companies; Entrepreneurial Job Development; Agricultural Development; and Work Force Enhancement.

The Mission of MEDC is to strengthen Montrose County's economic base and increase the standard of living for all of its residents through the retention, expansion, attraction and development of primary jobs and capital investments. This Mission includes the promotion of workforce enhancement, agriculture advancement and other business development that provides economic diversification and stabilization.

STAFF

Sandy Head
President

Nancy Kirykowicz
Administrative Assistant

www.montroseEDC.org

100 Tessitore Court, Ste. A
Montrose, CO 81401
249-9438



2006 BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

Sherry Larson – Chair
Business Options
Term Expires – 2008

John Overholser – Secretary
Overholser & Conerly
Term Expires – 2007

Ron Courtney – Vice Chair
Rocky Mountain Motors
Term Expires - 2009

Bruce Panter -- Treasurer
Wells Fargo Bank
Term Expires - 2008

Steve Savoy – Past Chair
Best Sign System
Term Expires – 2009

ELECTED MEMBERS

Dennis Bailey
Coldwell Banker Bailey & Co
Term Expires – 2007

Paul Panther
Weslin, LLC
Term Expires – 2009

Glen Davis
Davis Service Center
Term Expires – 2009

Connie Prewitt
Montrose Memorial Hospital
Term Expires – 2007

Steve Glasmann
Term Expires – 2007

Bill Sale
Community Dental Clinic
Term Expires – 2009

Dee Stryker
Cedar Creek Development
Term Expires – 2009

APPOINTED MEMBERS

Alan Belt
Montrose County

Ben Keefer
Mesa State College

Wayne Blair
Town of Olathe

Brandon Keltz
Montrose Bank
Chamber of Commerce

Dave Fullerton
SOS Staffing
Montrose Manufactures Association

George Voorhis
RE1J School District

Carlos Guara
City of Montrose – Alternate

David White
City of Montrose

MEDC 2007 BUDGET

	<u>2006</u> <u>Actual</u>	<u>2007</u> <u>Proposed</u>
Income		
Revenues		
Public Investment	103,500.00	93,000.00
Investor Revenue	127,994.35	130,000.00
Land Transactions	0.00	
Office Sublease	5,290.00	6,000.00
Interest / Misc Income	34,966.97	10,000.00
Fire Flow		
Total - Revenues	271,751.32	239,000.00
TOTAL INCOME	271,751.32	239,000.00
Expense		
Operations		
Accounting	175.00	500.00
Auto Expense	0.00	500.00
Bank/CC Fees	320.25	200.00
Computer Equipment	631.59	1,500.00
Computer Services/Support	1,751.64	1,500.00
Contract Labor	3,856.00	4,000.00
Corporate Insurance	1,677.00	1,500.00
Dues/Subscriptions	2,641.50	3,000.00
Education/Training	1,873.13	2,000.00
Interest Expense	2,041.11	2,025.00
Legal Services	752.25	1,000.00
Newsletter/Annual Report	1,828.89	3,000.00
Office Equipment	3,005.69	3,500.00
Office Expense	3,868.44	3,500.00
Payroll Expenses	10,481.33	12,000.00
Personnel Insurance	9,481.84	11,500.00
Postage/Shipping	1,945.19	2,000.00
Printing/Copy Expense	357.00	500.00
Region 10 Administrative Fees	959.82	1,200.00
Rent	20,000.04	25,000.00
Condo Fees/Taxes	6,404.85	6,000.00
Salaries & Wages	102,259.58	110,000.00
Software	5,298.98	2,000.00
Telecommunications	3,425.11	4,000.00
Travel/Lodging	2,443.88	2,500.00
Utilities	3,742.36	4,500.00
Total- Operations	191,222.47	208,925.00

	2006 Actual	2007 Proposed
Marketing		
Business Assistance	31,500.00	100,000.00
Internet Consulting	287.50	1,000.00
Local Contrib That Support Miss	0.00	500.00
Client Entertainment	206.66	500.00
Targeted Advertising	9,919.59	15,000.00
Travel	599.06	1,000.00
Western Co Economic Alliance	2,500.00	2,500.00
Total - Marketing	45,012.81	120,500.00
Retention/Expansion		
Recognition Events	1,219.75	1,500.00
Local Publicity	744.56	1,000.00
Total - Retention/Expansion	1,964.31	2,500.00
Special Projects		
Industrial Land Research	1,215.84	2,000.00
Total - Special Projects	1,215.84	2,000.00
Workforce Development		
Strategy Development	0.00	5,000.00
Total - Workforce Development	0.00	5,000.00
 TOTAL EXPENSE	 239,415.43	 338,925.00
 Net Ordinary Income	 32,335.89	 -99,925.00
Other Income		
WF Investment Gain/Loss	1,324.13	
Total Other Income	1,324.13	
Net Other Income	1,324.13	
 NET INCOME	 33,660.02	 -99,925.00



From the President's Desk:

What a privilege it is to be a part of the 50 year anniversary of MEDC. In looking back at the growth and accomplishments of our community there is a lot to be proud of. The success we have enjoyed goes beyond the story of MEDC. It is the story of Montrose and the community itself. The dedicated individuals who have blazed the trail before us built a foundation that has helped us sustain economic viability despite downturns and changes. *It is a story of partnerships.* Partnerships forged of individuals who care about their community with government entities that realize the positive impact of working *with* businesses to *grow* business.

In 1957, our founding members had the foresight to invest in land. Ninety five acres, located at S. Ninth St. and Railroad Ave. served as the first industrial park in Montrose. That ground along with four additional industrial parks developed over the years have been instrumental in assisting the economic growth of primary jobs in Montrose.

In 1976, when Russell Stover Candies was successfully brought to Montrose it marked the dawning of a new era. It provided a second income for farm families and proved that the community of Montrose could be home to a large manufacturer. In 1978 when Holly Sugar pulled its sugar beet processing plant out of the valley it took with it one of the largest income crops on the Western Slope. The two hundred plus jobs Russell Stover Candies provided proved even more valuable. Today they employ over six hundred.

The world of economic development is a very subtle undercurrent within a community. It needs to be nourished in order to grow and continue and yet the benefits are sometimes hard to measure. Over the past fifty years, forty two primary employers have been assisted by MEDC with either expansion or relocation efforts. Not all of those companies are here today. Attrition is a reality. This is why economic development needs to be an ongoing effort. Primary jobs bring outside dollars into the community, dollars that will be spent on goods and services our local businesses provide.

In looking ahead we see that growth in our area is expected to exceed 2.7% annually over the next two to three years (actual growth rate the past two years 3.36%). Our population is expected to reach 50,000 by the year 2015. Many of these people will bring new skills and expertise to our community. The community needs additional companies offering highly skilled and technical jobs that pay wages above average on a national scale. As baby boomers migrate to our area we will also see an increase in jobs in the service industry. These service industry workers need a place to live and this will magnify the need for affordable housing. As land prices continue to escalate we need to continue to work on our zoning for high density development and be certain we allow a means to increase affordable housing.

MEDC is involved in a current effort to bring a four year campus to Montrose. This has been an ongoing dream of MEDC for eight years and we feel confident there will be a joint effort that will help bring the dream to fruition. As we continue to work with prospects a main consideration in their decision to relocate is the presence of a higher education facility. MEDC continues to support workforce development, the Work Keys program, School to Career and project Lead the Way as a means of educating our students for higher paying jobs. An educated work force is critical to our community.

We are excited about Governor, Bill Ritter's commitment toward economic development and his focus on renewable energy. Colorado's ability to compete with neighboring states relies heavily on state and local partnerships working together to attract and retain good paying jobs. The Colorado OEDIT has job training dollars available to help companies train their workforce. In addition, HB 06-1017 allows incentives to be paid to all industries that create higher paying jobs.

Economic Development goes beyond capturing the occasional primary employer. It is an ongoing effort that needs to be done to insure a diverse, high quality stable community. The next ten years will see as much change as the last fifty. We must continue to nurture our partnerships and combine our resources. We need to keep our eyes on the horizon and plan well for our future. It will be here sooner than we think.

Respectfully Submitted:

Sandy Head



Letter from MEDC Chair:

Governor Bill Ritter honoring us with his presence for MEDC's 50th Anniversary is a wonderful way to start 2007. What a great opportunity to get to know our new Governor and showcase the things that make Montrose so special. Governor Ritter supports economic development and understands the importance of organizations such as MEDC.

Supporting existing businesses and attracting new ones to create primary jobs is the strategy MEDC employs to strengthen our economy. There are many factors that affect our ability to accomplish this task making it necessary to prioritize the use of our limited resources. Thus, we are always reaching beyond our grasp.

Sixteen Board members met early in the year for an all day planning retreat. MEDC President, Sandy Head organized the event and invited Hazel Hartbarger, Deputy Director of the Arvada Economic Development Association and the Arvada urban Renewal Authority, to facilitate our planning retreat. Mrs. Hartbarger led the Board through an analysis of MEDC's strengths, weaknesses, opportunities and threats. The diversity found in MEDC's Board was reflected in the wide variety of opportunities discussed.

At the end of the planning retreat, the discussion was reduced to a list of nine goals that would best support our mission of attracting and retaining companies that provide primary jobs. The Board prioritized the goals and developed an aggressive strategic plan. Building partnerships with the County, City and other organizations was perceived as the most important goal. This was followed closely by the need for workforce development and securing land for use in attracting new companies. The remaining six items were felt to be extremely beneficial and are included as secondary goals. This plan will provide guidance for our activities for the next few years.

Funding economic development activities in Montrose continues to be a challenge. We compete with communities who have large war chests amassed by collecting tax dollars. While MEDC does receive support from the City of Montrose, Town of Olathe and Montrose County, the primary source of our funding comes from membership pledges. Our members protect the future of their businesses by investing in the future of Montrose. The Board appreciates your support and works diligently to make wise decisions about the distribution of those funds.

Expanding existing companies to create jobs is as high a priority as attracting new companies. Just such an opportunity presented itself this year when we were able to provide \$20,000 in matching funds towards a value added grant presented to the Webb Dairy. Jim and Willyn Webb had approached MEDC to sponsor a Cheese Feasibility Study in 2005. The study showed that cheese has an economic multiplier of 4.3 versus whole milk at 2.6, so the Webb decided to expand their dairy operations into cheese production. Agriculture has always been a key industry for Montrose County and a favorite investment for MEDC. We applaud Jim and Willyn Webb for their entrepreneur spirit and hard work.

Silver Sons Metalworks provided us with an opportunity to invest in a local start up business to create jobs. Silver Sons Metalworks is a metal working business featuring the manufacture of gutter and gutter accessories specializing in rusty metal. With the \$10,000 grant from MEDC, Silver Sons will be the only US manufacturer of rusty metal gutter and gutter accessories. They are now able to mass produce components that they previously had to make by hand. The principles of Silver Sons Metalworks are Jeff Boehme and Bret Warren. They created four new jobs to add to their already employed eleven person staff.

The MEDC staff consists of President, Sandy Head and Administrative Assistant, Nancy Kirykowicz. They are devoted to the MEDC mission and go above and beyond to give assistance. The Board is appreciative of their efforts and proud of their accomplishments.

We appreciate all of you who support the mission of MEDC. As members of MEDC you play a pivotal role in the future of Montrose. We thank you for your involvement.

Best regards,

Sherry Larson



Webb Dairy Receives USDA Value Added Producers Grant

October 2006

Much of the beauty of our community comes from the open fields we enjoy throughout our area. Many individuals relocating to Montrose do so because of this. As a result of this growth, we are seeing a large portion of our agricultural land and open spaces converted into housing and business developments. In order to keep more of our open land designated for agriculture, more profitable crops and products need to be developed.

Agriculture, whether through crops or dairy farms, is considered a source for primary jobs. Montrose and Delta combined raise nearly 3% of the total crops and livestock sold in Colorado. Finding ways to increase demand for agriculture products while increasing the return on investment for the grower is the only way to ensure we hold onto this important part of our community.

On October 24, 2006, the Webb dairy received a \$150,000.00 USDA Value Added Producers Grant. MEDC assisted Webb Dairy by providing \$20,000.00 in matching grant money. The grant money will go toward working capitol to process milk into artisan cheese and to market it through various outlets, pairing with wineries and participating agri-tourism.

The cheese dairy is expected to create eight new jobs at startup. Beyond job creation there will also be an added market for forage producers that supply dairies. The cheese dairy project is envisioned as a method to stop the decline in diary farmers through diversification and stabilization.

Rocking W Cheese, as it will be called, has the potential to promote tourism, enhance and stimulate our economy and support local agriculture.

MEDC applauds the entrepreneur spirit, the out of the box thinking, and the endless hours of dedicated hard work and research that has brought the Webb Dairy to this point today.



Silver Sons Metalworks, LLC

November 2006

One of the long-term goals of MEDC is to develop a business incubator. Business incubators provide their resident companies with business support services and resources such as guidance, assistance with business planning and help in obtaining financing. Incubators can also offer companies rental space with flexible leases, shared basic office services and access to equipment all under one roof. US statistics show that business incubators increase the survival rate of start-ups from 35 percent to 87 percent. The incubation period for an individual business is normally two to three years.

Although Montrose does not have an incubator facility, MEDC is open to helping start up businesses that provide primary jobs. In 2006 MEDC was able to provide this type of assistance to Silver Sons Metalworks.

Silver Sons Metalworks, Inc is a metalworking business featuring the manufacture of gutter and gutter accessories, specializing in rusty metal (cold roll steel). The principles are Jeff Boehme and Bret Warren. With the help of the grant from MEDC, Silver Sons will be the only U.S. manufacturer of rusty metal gutter and gutter accessories

Competition nationwide for rusty metal (cold roll steel) gutter parts is non-existent. Silver Sons will be the first manufacturer and will soon be able to mass-produce components they previously had to make by hand.

The only other half-round gutter fabricator on the Western Slope is located in Grand Junction. Gutter installers from as far away as Aspen buy half-round gutter and gutter components from Silver Sons. Their new round downspout machine will be the only one on the Western Slope and will be able to produce round downspout for sale locally and nationwide. Silver Sons is currently negotiating the final details of a contract with a Denver wholesale distributor who will market Silver Sons products to the nation.

The \$10,000.00 grant awarded to Silver Sons was used toward the purchase of equipment. To date they have created eleven jobs with plans to increase that by four in the near future.

MEDC Supports and Works With the Telluride Montrose Regional Air Organization

Assisting the flight guarantee program for over 20 years!

NEW! Summer Service, daily flights to:

- Salt Lake City – NEW in 2007!
- Dallas – NEW in 2007!
- Houston

Winter Flight Schedule

- Dallas
- Houston
- Denver
- Salt Lake City
- Atlanta
- Chicago
- Newark
- Los Angeles
- Phoenix

54,000 Yearly Guaranteed Seats

**Direct Guest Spending Impact in the Region
from Guarantee Program exceeds
\$75 Million**



1957 Founding Members of Montrose Industrial Development Council, Inc.

ADAMS OFFICE SUPPLY	CHARLES ADAMS
ANDERSON DRUG	W. A. AND RAY MCKINNON
ATTORNEY	JACK HUGHES
BURKEY LUMBER	STEVE BUTLER
BUSY CORNER PHARMACY	GERRY DOME
CHIPETA CAFÉ	ED BARLOW
CITY MARKET	CLIFFORD BALDRIDGE
COORS DISTRIBUTING	ROY PIXLER
DAILY PRESS	WM. PRESCOTT ALLEN, JR.
DEVINNY JEWELRY	GEORGE DEVINNY
FIRST NATIONAL BANK	JACK PIXLER
FLANIGAN REALTY	PERRY FLANIGAN
JC HARDWARE AND FURNITURE	JOHNNY CAMPANELLA
JC PENNEY	DAVE PAVLICH
KREY TV	FRANK BELL
KRIEDLER, DURHAM & ROSENTRATER	ED DURHAM
KUBC RADIO	BOB HALE
LATHROP HARDWARE	DAVE DICKERSON
LAZY I-G	JAMES BEATTY
MONTROSE ABSTRACT	JACK MCAULIFFE
MONTROSE CLEANERS	ELI LANDERS
MONTROSE EQUIPMENT	FRED FLOWER
MONTROSE FUNERAL HOME	DWAIN KINSEY
PETRIE, WOODROW, & ROUSHAR	VIC ROUSHAR
REEVES SHOES & APPAREL	MARVIN REEVES
STROUT REALTY	GEORGE LINDFELT
UNCOMPAGRE EQUIPMENT	FRED DUSIO
VALLEY FUNERAL HOME	WILLIAM SUMNER
WESTERN COLORADO POWER COMPANY	LOUIS BAUDINO
WESTERN MOTEL	MORAL GATSCHET
	FRED AKARD
	MARCELINO ALCHU
	RALPH AND NORMA KING
	TEX SEAGLER
	BUN TERRY

EXECUTIVE DIRECTORS



Curt Robinson
1993



Chuck Nicklas
1993 – 1996



Gary Granere
1996



Jeff Weir
1996 - 1998



Ken Gale
1998 – 1999



Steve Jenkins
2000 – 2003



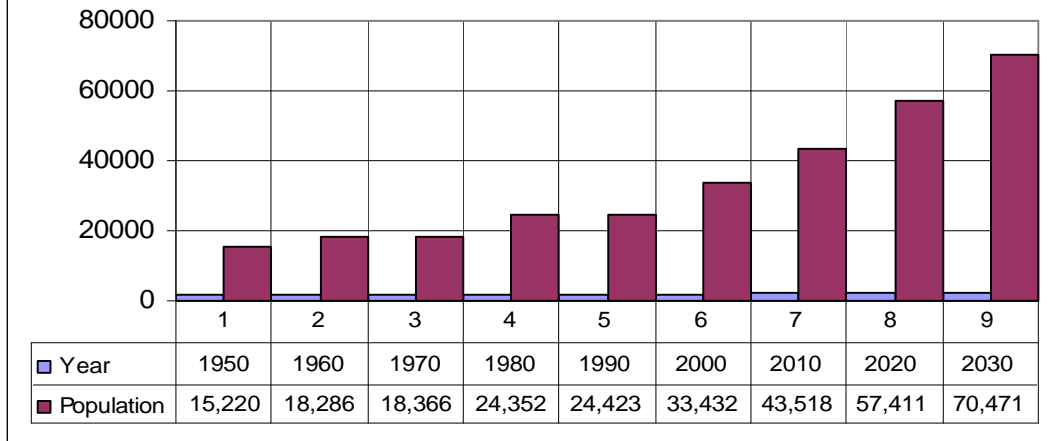
Sandy Head
2003 – Present

BOARD MEMBERS

1972 – 2006

Bailey, Dennis	Kreamelmeyer, Bob
Baldrige, Cliff	Larson, Sherry
Belt, Allan	Lindfelt, George
Beyer, Scott	Logan, Dave
Blair, Wayne	Ludwig, Jack
Brougham, Bill	Majors, Greg
Catlin, Keith	McCracken, Mike
Catlin, Marc	Miller, Buck
Codd, Bill	Morris, Dennis
Cole, Nick	Nelson, Ed
Colin, Ted	Newell, Frank
Copeland, Nick	Nozicka, Frank
Coram, Dee	Oberto, Don
Courtney, Ron	Oldham, Lonnie
Curtis, Kent	Omernik, Gene
Davis, Glen	Overholser, John
Dickinson, Tricia	Palmer, Woody
Dome, Gerry	Panter, Bruce
Erickson, Dennis	Panther, Paul
Erickson, Tyler	Patterson, Bill
Fullerton, Dave	Pixler, Jack
Gann, David	Platou, Ken
Glasmann, Steve	Prewitt, Connie
Gordon, Mike	Reed, David
Guara, Carlos	Renfrow, Jim
Hagan, Noelle	Robinson, Curt
Hale, Betsy	Roushar, Vic
Head, Sandy	Ruyle, Rob
Henderson, Ron	Sale, Bill
Hendrix, Gary	Savoy, Steve
Hermanns, Ted	Shriver, Al
Hokit, Jim	Staats, Mel
Holcomb, Tom	Swank, Rich
Holman, Ron	Stryker, Dee
Jessee, Tina	Townsend, Ken
Johnson, Ed	Ubell, Dave
Johnson, Tracy	Vold, Bob
Kearney, Tom	Voorhis, George
Keefer, Ben	Wailes, Bill
Keltz, Brandon	Weller, Dave
Keltz, Bud	White, David
Keltz, Hal	White, Dennis
Kempf, Jerry	Whitely, Joe
Kinkel, Del	

Montrose County Population 1950-2030



Montrose County Employment by Industry---2005

Industry Sector	# Jobs	# of Establishments	Total Wages YTD	Average Annual Wage
Accommodations and Food Services	1,209	84	13,826,392	\$11,436
Administration and Waste Services	457	56	8,714,788	\$19,070
Agriculture, Forestry and Fishing	285	40	6,239,609	\$21,893
Arts, Entertainment and Recreation	92	14	945,880	\$10,281
Construction	1,470	281	48,289,794	\$32,850
Educational Services	26	7	772,674	\$29,718
Finance and Insurance	383	61	14,975,588	\$39,101
Government	2,920	58	101,702,545	\$34,830
Health Care and Social Assistance	1,387	114	37,894,401	\$27,321
Information	217	24	6,335,246	\$29,195
Management of Companies	18	7	5,301,693	\$294,539
Manufacturing	1,556	73	40,031,521	\$25,727
Mining	151	11	8,196,098	\$54,279
Other Services	379	84	9,946,356	\$26,244
Professional and Technical Services	512	113	18,165,011	\$35,479
Real Estate, Rental and Lease	308	67	8,202,974	\$26,633
Retail Trade	1,925	166	46,678,189	\$24,248
Transportation and Warehouse	449	50	11,569,237	\$25,767
Utilities	200	7	11226888	\$56,134
Wholesale Trade	481	71	16,375,898	\$34,046
# Jobs	14,425			
Total Wages			\$415,390,782	
Average Wage				\$28,796.59



Companies Assisted

Company Name	Year Established or Expanded
Western Colorado Power Co	1961
Apollo Fiberglass	1973
Russell Stover Candies	1974
Trienco	1976
Racket Club (MAC)	1979
Heritage Homes	1982
Louisiana Pacific	1983
Best Sign Systems	1984
Ross Reels	1986
Woodpecker Mfg	1986
Four Seasons Spa	1987
Galiso, Inc	1988
General Industrial Diamond	1988
Roy's Bits & Spurs	1988
Intermountain Manufacturing	1989
Schwann's	1989
TEI Rock Drill	1989
Carlton's Corporation	1990
Guardian Corrosion	1992
Habitat Software	1992
Franklin Medical	1993
Hansen WeatherPort	1993, 1997, 2005
Pole Tech	1993
Advance Canvas	1994
Gordon Composites, Inc	1994
Scaled Technology Works	1994
Western Building Components	1994
Colorado State Patrol	1995
Custom Metal Works	1995
Scott Fly Rod	1995
DMEA	1996
Western Skyways	1996
Genham Diamond Tooling	1998
Summit Laundry	1998
Swiss-O-Matic	2000
Eagle Valley Millworks	2001
Summa Design	2004
JetAway Aviation	2004
Polystrand (Gordon Expansion)	2004
Pepsi	2005
Webb Dairy	2006
Silver Sons Metalworks	2006

MEDC Investor Directory

Investor	Contact	Phone
ACCOUNTANTS		
Alpine Data Tax Service	Gary Hendrix	249-4322
Campbell, Teresa CPA	Teresa Campbell	249-7973
Dalby, Wendland & Co.	Buck Miller	249-7701
Groskopf & Groskopf	Cindy Groskopf	249-7738
Holcomb, Tom CPA	Tom Holcomb	240-4472
ADVERTISING		
Cobb & Associates	Teri Cavanagh	242-7674
New West Marketing	Doug Roberts	240-4176
AIRCRAFT ENGINE REPAIR		
Western Skyways	Al Head	249-0232
APPLIANCES		
Tri-River Appliance	Kerry Frasier	249-1236
ARCHITECTS		
Patrik Davis Associates, AIA	Patrik Davis	249-5404
Designstudio	Heidi	240-3928
ATTORNEY		
Delman & Hotsenpiller	Jim Delman	240-9760
Devor, Dennis	Dennis Devor	249-7000
Dusio, Martha	Martha Dusio	249-7469
Martin & Kidnay, LLC	Brent Martin	249-1237
Masters Law Firm	David Masters	249-2622
Mathis & Associates	Stephen Mathis	249-2546
Overholser & Conerly	Mindi Conerly	249-3449
Reed, J. David PC	David Reed	249-3806
ATV / MOTORCYCLES		
Davis Service Center	Glen Davis	249-8161
AUTO DEALERSHIP		
Rocky Mountain Motors	Ron Courtney	240-8503
Turner Automotive, Inc.	Ross Turner	249-6691
Wollert GMC	Kent Wollert	249-6464
AUTO REPAIR		
Big O Tire	Kevin Brooks	243-1188
Coleman Alignment & Auto		249-3474
Lionel's Auto Repair	Lionel Box	249-6070
Performance Muffler & Auto Repair	Phil Bishop/Duane Epling	249-6006
Shop N Lube Express	Bill Stimatze	240-0288
AVIATION		
JetAway Aviation	Steve Stuhmer	240-6178

BANK		
Alpine Bank--South	Dale Davidson	240-0900
Alpine Bank--East	Darcy Arnold	249-0400
Bank of Colorado	Mark Harmon	323-5565
Bank of the West	Greg Pope	249-1111
Community Banks of Colorado	Scott Streit	252-9076
Commercial Federal Bank	Tracy Wich	249-9667
Montrose Bank	Garth Gibson	249-3408
Timberline Bank	Rex Pierson	240-5489
US Bank	Lance Michaels	240-6000
Vectra Bank	Dorinda Elder	249-6635
Wells Fargo Bank	Greg Majors	249-2000
BEVERAGE COMPANY		
Pepsi-Cola Bottling Company	Alan Schlauger	249-8091
BUILDING MATERIALS		
Alpine Lumber	Scott Jeffrey	249-7920
BUSINESS PHONE SYSTEMS		
High Mesa Communications	Greg Fishering	249-4477
CATERING		
Noon & Night Custom Catering	Fran Noonan	249-1380
CHAMBER OF COMMERCE		
Montrose Chamber of Commerce	Marge Keehfus	249-5000
CLOTHING / RETAIL		
Jeans Westerner	Mary Mathis	249-8757
Wild Rose Apparel	David Schlauger	249-7753
COMMERCIAL SPACE		
Milestone Building	Larry Wooddell	249-6789
COMPUTER SERVICES / REPAIR		
Computer Business Solutions	Sue Tolvo	249-0678
CONCRETE SUPPLY		
United Companies (Delta Sand & Gravel)	Jim Ferganchick	874-9759
CONSTRUCTION / BUILDERS		
HighLife Homes of Montrose	Steve Annis	240-4737
Ridgway Valley Enterprises	Scott Stryker	249-9453
Sunnyside Development Co	Ed Ulibarri	240-8057
Weslin, LLC	Paul Panther	252-8100
Western Colorado Contractors Assoc	Linda Smith	245-1384
DENTIST		
Alexander, Dr. Charles DDS	Chuck Alexander	249-0444
Hansen & Wilson Dental Group	Douglas Hansen	249-3330
Kroack, Kalman J. DDS	Kalman Kroack	249-9096

ELECTRICAL EQUIPMENT		
Consolidated Electrical Distributors	Steve Mercer	249-2281
EMPLOYMENT AGENCY		
Community Staffing Services, Inc.	Dave Dolan	249-1414
SOS Staffing Services	Dave Fullerton	249-2446
ENGINEERING		
Buckhorn Geotech	Norm Aufderheide	249-6828
Del-Mont Consultants, Inc.	Rick Weaver	249-2251
Lambert & Assoc.	Dennis Lambert	249-2154
Mesa Engineering & Surveying, Inc.	Randy Fender	249-7771
Mesa Structural Design	Ted Hermanns	249-7771
Performance Consulting Services	Ron Griebenow	240-4381
EXCAVATING CONTRACTORS		
Downey Excavation	Rod Downey	249-7222
Skip Huston Construction	Skip Huston	249-9726
FINANCIAL INVESTMENTS		
Edward Jones--Ron Smith	Ron Smith	252-1819
Elderado Financial	Jim Elder	249-9900
King, Mike	Mike & Suzi King	249-0786
FLOORING / RETAIL		
Carpetrends, Inc.	Darla McFadden	249-1088
FUNERAL HOMES		
Sunset Mesa Funeral	Bret Gowen	240-9870
Crippin Funeral Home	Greg Crippin	249-2121
FURNISHINGS		
Budgetline Furniture & Appliance	Fred Moreland	249-9512
Flairmont Furniture & Carpet	Ken Dejulio	249-4116
GARDEN / RETAIL		
Camelot Gardens	Sheree Wanner	249-6109
GLASS		
Chuck's Glass	Tony Sanchez	249-8833
GOLF COMMUNITY		
Bridges at Black Canyon		252-1119
Cobble Creek Golf Community	Tiff Hayden	240-3884
Cornerstone Colorado	Jim Mikula	650-2000
GOVERNMENT		
City of Montrose	Mary Watt	240-1432
Montrose County	Joe Kirby	252-7755
Town of Olathe	Wayne Blair	323-5601
HEATING CONTRACTOR		
Coolings Heating & A/C	Deborah Cooling	249-3631

Keith's Heating & Air Conditioning	Cody Powell	249-3785
HOSPITAL		
Montrose Memorial Hospital	Ken Platou	249-2211
HOT TUBS		
Hot Water Productions Inc.	Joe Derence	249-2566
HOTEL / LODGING		
Hampton Inn	Adam Miller	252-3300
INDIVIDUALS		
Glasmann Family Partnership, LLLP	Steve Glasmann	252-9436
Logan Family LLC	Dave Logan	249-1768
Miller, R.A. & Marsha L.	R.A. Miller	249-2786
Townsend, K.M. & Marlene	Ken Townsend	249-3617
INSURANCE		
Farm Bureau Insurance	Gary Browning	249-3436
Farmers Insurance	Greg Bollig	249-6823
Insurance Center, The	Sean Stansberry	249-2222
Mark Neill Insurance Services	Mark Neill	252-8960
State Farm Insurance	John Donley	249-7551
Watson Insurance	Cindy Watson	249-2298
INTERNET SERVICE PROVIDER		
Montrose Internet	Lanham Rattan	249-9722
JEWELERS		
DeVinny Jewelers	David DeVinny	249-3231
LAUNDRY		
Summit Laundry & Linen Supply	David Volz	252-1560
LIQUOR		
Bootlegger Liquor	Carlos Guara	249-5577
MANUFACTURING		
3M	Roger Eicheldinger	249-6200
Acme Silver Plating Works, Inc.	Robert Tell	249-8996
Advance Canvas Design	Daniel Kigar	240-2111
Best Sign Systems, Inc.	Steve Savoy	249-2378
Eagle Valley Millwork Corp	Scott Carlisle	252-9100
Gordon Composites, Inc.	Mike Gordon	240-4460
Hansen Weatherport	Bill Hansen	323-5932
Powderhorn Industries	Robb Ruyle	249-3733
Ross Reels/Hauck Engineering	Dan Clark	249-0606
Scott Fly Rod Company	Scott Meder	249-3180
Swiss-O-Matic	Claude Rocchia	252-3510
TEI Rock Drills	Judy Patterson	249-1515
MEDICAL BILLING		
Business Options	Sherry Larson	249-3700

MEDICAL DEVICE DEVELOPMENT		
Summa Design	Jon Ferris	252-8388
MORTGAGE		
First Mortgage Corporation	Bob Leu	249-9666
MOVING SERVICE		
Future Moves of America, Inc	David White	240-3106
NEWSPAPER / MAGAZINE		
The Monitor Magazine	Mavis Bennett-Segal	249-9707
NON PROFIT		
Historic Montrose Downtown		240-1760
Montrose Area Merchants Assoc.	Julie Messenger	249-6360
OFFICE FURNITURE & EQUIPMENT		
Office Furniture & Design Centers	JR Keller	252-0271
Office Machine Sales	Darrell Kastendieck	249-4600
Western Slope Office Solutions	Joe Wittenberg	249-2458
OIL & GAS		
Parish Oil Co.	Greg Parish	249-4984
OPTICIANS		
Alpine Optical of Western Colorado	Ken Linenberger	249-1186
OPTOMETRISTS		
Young, Charles OD	Charles Young	249-2020
PHYSICIANS		
Canfield & Benziger, Drs.	Thomas Canfield	240-7225
Jay, Michael MD	Michael Jay	249-4321
PLUMBING AND HEATING		
Par Mechanical	John Perpar	249-9822
PRINTING SERVICE		
Scott's Printing & Graphic Design	Scott Beyer	249-2611
PROPERTY MANAGEMENT		
Colorado West Property Mgt	Ben Alexander	249-2739
PUBLISHING		
Bush & Associates, Inc.	Jeff Bush	728-3422
RADIO BROADCASTING		
Cherry Creek Radio	Jay Austin	249-4546
REAL ESTATE BROKERAGE		
Bray and Company	Darrell Maness	249-4666
Century 21-Action Realty	Bob Byers	249-7775

Century 21 Belair & Associates	Fran Belair	249-5670
Coldwell Banker Bailey & Co	Dennis Bailey	249-2449
Keehfuss, Jeff	Jeff Keehfuss	209-3825
Kienholz-Miller & Co.	David Kienholz	249-8900
Remax Alpine View	Dee Holman	249-6658
Renfrow, John & Jim	John Renfrow	249-5001
REAL ESTATE DEVELOPMENT		
600 Junction Inc	Robert Brown	240-3815
Cedar Creek Development Co.	R. Dee Stryker	249-1494
Oxbow Crossing Properties, Inc.	Matt Miles	249-3398
Pacific/Desert Partners, LLC	Mike Kettell	252-9210
RENTAL SERVICES		
Rental Services Corp	Mark Garlow	249-3750
RESTAURANT		
Camp Robber	Kim & Bill Volk	240-1590
Cazwellas	Donn Wagner	252-9200
Silver Jack Mining Co	Jeff Boheme	240-9101
TITLE COMPANY		
Security Title Guaranty Company	Randy Williams	249-2262
UTILITIES		
Delta-Montrose Electric Assn.	Dan McClendon	249-4572
Kinder Morgan	Natalie Shelbourn	874-4432
Uncompahgre Valley Water Users Assn.	Marc Catlin	249-3813
WINDOWS		
Loewen Window Center	Tammy Couturier	249-0900